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INTEGRIS SECURITY

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To: D. Muirhead  
From: S. Micali  
Pages: 3

Date 11/2/96

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**INTEGRIS**

TO:

Prof. Silvio Micali

MIT

Phone 617 739 5466

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FROM:

Chini Krishnan  
IntegrIS Security, Inc.  
1230 Oakmead Parkway  
Sunnyvale, CA 94086

Phone 408 738 4925

Fax Phone 408 738 2159

CC:

REMARKS:

☐ Urgent☐ For your review☐ Reply ASAP☐ Please Comment

Dear Prof. Micali,

Enclosed please find some biography information on IntegrIS  
founders/management & a corporate fact sheet on the company.

You should also be now able to locate us on the phone  
directory!!

Best Regards,

Chini Krishnan

### **Management Team**

Integris has put together an experienced management and engineering team that has worked together in the past to develop markets in electronic commerce security. Members of the Integris executive staff have worked closely with many of the leading Internet players including Netscape, Microsoft, VeriSign, Cybercash, VeriFone, AOL, IBM and others.

#### **Steven L. Harari, Chief Executive Officer**

Steve Harari served as President of Enterprise Integration Technologies (EIT) from the company's inception in 1991 through the sale of the company to VeriFone, Inc. in late 1995. Mr. Harari drove the development of a 75 employee organization credited with pioneering several very significant Internet initiatives including CommerceNet, Terisa Systems, and advanced payment technologies on the net. Prior to joining EIT, Mr. Harari held various executive management positions as Vice President of Marketing at Schlumberger Technologies and Director of Product Marketing at Zehntel, Inc. Mr. Harari has a BA from Swarthmore College and an MBA from Stanford University and has served on the boards of numerous Internet startup companies including Internet Profiles, Terisa Systems, Interactive Financial Services, CommerceNet, and EIT.

#### **Chini Krishnan, Founder and VP of Technology**

Chini Krishnan founded Integris Security after seven years of industry experience in a variety of marketing, applications and consulting roles. Most recently, Mr. Krishnan was Product Marketing Manager at EIT, where he was instrumental in launching CommerceNet and Terisa Systems. At CommerceNet, he designed, deployed and marketed the first Certification Authority on the Internet for use on the WWW. At Tensa Systems, Mr. Krishnan created and managed the account sales, online communications, customer support, and recruiting functions which were crucial to establishing this Internet security standards company which has subsequently expanded its ownership to include investments from Netscape, IBM, AOL and others. Mr. Krishnan has an MS with a major in Computer Science from Duke University.

#### **Paul Kocher, Co-founder and Chief Technical Officer**

Paul Kocher is a cryptographer of national prominence who has designed the cryptographic underpinnings for several leading Internet security protocols including SSL and TLS - the security protocols used in WWW communications. Mr. Kocher's research includes basic as well as applied cryptography, most recently he has demonstrated a flaw in the RSA algorithm. Mr. Kocher holds a BS from Stanford University and is a widely sought-after security expert whose customers include such as Microsoft Corporation, Netscape Communications Corporation and RSA Data Security, Inc.

#### **Girish Gaitonde, Seed Investor and Chief Financial Officer**

Girish Gaitonde is Integris's seed investor and president of TekEdge Corporation, a two hundred person software consultancy firm, which he founded in 1991. Over the last five years, Mr. Gaitonde has been solely responsible for growing TekEdge to a profitable 200 employee firm with over \$20M in annual revenues. Prior to founding TekEdge, Mr. Gaitonde held various marketing and financial management positions at AT&T and Intel Corporation. Mr. Gaitonde holds an MS from Pennsylvania State University and an MBA from the University of Chicago.

October 1996

### Integris Security Corporate Fact Sheet

<b>History</b>	<p>Integris Security, Inc. was established in February 1996 by leading cryptographers and business executives from the Internet industry. Focused on developing a comprehensive set of product and service offerings to address certificate validity management, the company completed an intensive development period during the Spring and Summer of 1996 which positioned it to commence discussions with several strategic partners. After an early startup phase, the company relocated offices to its current facility in Sunnyvale, CA. where all development, marketing, and administrative resources are currently located.</p>
<b>Background</b>	<p>Digital Certificates are widely used in Internet applications. The compromise of a certificate is the compromise of one's digital identity; yet, the Internet has no solution for Certificate Validity Management.</p> <p>Integris develops software technologies and operates a high-performance, scaleable network infrastructure for Certificate Validity management. Together, these products enable end-user Internet applications to transparently and reliably validate certificates.</p>
<b>Mission</b>	<p>To become the world's leading provider and innovator in Certificate Validity Management products and services.</p>
<b>Customers</b>	<ul style="list-style-type: none"><li>• Developers of certificate applications - Web browsers, Web servers, secure email, market specific vertical applications, etc.</li><li>• Certification Authorities (for web servers, browsers, email etc.)</li><li>• Worldwide governmental agencies building Internet infrastructures, e.g. the US Department of Defense.</li></ul>
<b>Products</b>	<p>Integris will commence world-wide operation of its certificate validation service - <i>Certium</i><sup>TM</sup> in the Fall of 1996. The service is marketed as a service package for Certification Authorities and enables them to propagate their revocation information in a timely, cryptographically-secure manner to applications around the world.</p> <p>The <i>Certium</i><sup>TM</sup> Application Toolkit provides software vendors a fully tested implementation of Integris Certificate Validity Management technology for end-user applications. To aid rapid incorporation by developers, Integris also provides a developer's guide, source code and on-site integration consulting.</p> <p>The <i>Certium</i><sup>TM</sup> Server is an end-user OEM product that adds-on to a certificate server and provides it Certificate Validity Management technology. The product allows software vendors and others building certificate management systems a certificate validation solution primarily targeted at Intranet environments.</p>
<b>Management</b>	<ul style="list-style-type: none"><li>• Steve Harari, Chief Executive Officer</li><li>• Chini Krishnan, Founder and VP of Technology</li><li>• Paul Kocher, Chief Technical Officer</li><li>• Girish Gaitonde, Chief Financial Officer</li><li>• Martin Hellman, Advisory Board Member</li></ul>
<b>Company</b>	<p>Integris Security, Inc., a privately held company headquartered in Sunnyvale, California, provides sales and service throughout the world.</p>